

VERITAS Backup Exec™

for Windows NT and Windows 2000

VERITAS™

Why You Should Choose VERITAS Backup Exec™ for Your Windows Server Data Protection

When deciding which data protection solution to choose for your business-critical data in a Windows server network, there are numerous considerations to take into account. What is the industry standard? What is a product's feature set? Who else is using the product? Is this product growing in features? Is it reliable? What post-sale support is available? Will it be cost-effective?

There are many products to choose from and companies to partner with, so where do you begin your evaluation? We give you several compelling reasons to choose VERITAS Backup Exec™ for Windows NT and Windows 2000 for your data protection needs.

Product Leadership

Backup Exec is the market leader for data protection solutions on Windows servers. Backup Exec is not only the first to market, but it also offers cutting-edge features and product evolution scale to meet the growing needs and expanding technology of the Windows operating system and applications that run under it. VERITAS Backup Exec history of innovation include:

- 1993, first Windows NT data protection application; VERITAS also co-developed the Microsoft Tape Format (MTF)
- 1999, first storage area networking data protection solution for Windows servers
- 2000, first Windows 2000 data protection application; first to be certified by Microsoft for Windows 2000 Server and Advanced Server
- 2000, first data protection solution for Microsoft Exchange 2000 and SQL Server 2000
- 2001, first data protection solution for Microsoft SharePoint Portal Server



Selected by Microsoft

VERITAS' close relationship with Microsoft ensures that Backup Exec customers will receive the highest-quality Windows Server data protection.

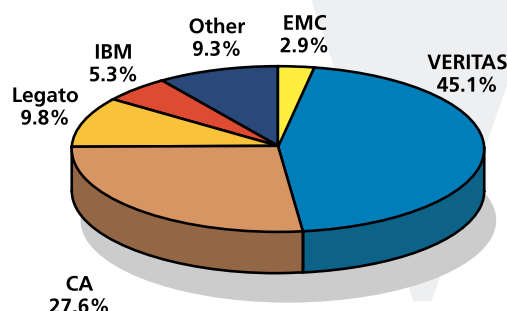
- Backup Exec and the Network Storage Executive Option is used worldwide by the Microsoft Information Technology Group.
- VERITAS developers are onsite with Microsoft developers in Redmond, Washington.
- VERITAS developed NT Backup, the applet bundled with Windows NT and Windows 2000.

VERITAS Is the World's No. 1 Storage Software Company

VERITAS Backup Exec is the worldwide leader in commercial distribution of Windows server-based data protection products. And we have the market statistics to prove it.

Below are some figures for the year 2000:

- VERITAS average market share month over month was over 50 percent.*
- Our largest competitor in this area, Computer Associates, had average market share month over month of 35 percent.**
- VERITAS market share for new licenses of backup software sold overall was 45.1 percent; Backup Exec constitutes 36 percent.**
- Computer Associates average market share for new licenses sold was 27.8 percent.**



Total New License Revenue, year 2000 = \$588.9 Million U.S.

* (source: NPI Intellect, formerly PC Data)

** (source: Gartner Dataquest)

Source: Gartner Dataquest
"Storage Management Software: 2000 Market Share" (April 24, 2001)

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Rock-Solid Reliability and World-Class Support

Backup Exec enables administrators to simply “set it and forget it,” with its renowned stability, top performance and rich feature set. Features include:

- Windows 2000 certified
- Robust and informative job catalog, extensive media management, optional open-file technology
- Embedded virus scanning and cleaning
- Optional online database and groupware backup and recovery

VERITAS' global support organization provides “follow the sun” support, available no matter where you are or what time of day. VERITAS Vsupport™ works around the clock and uses the latest technology to quickly resolve support issues that affect your bottom line and the availability of your data and applications.

- Support options include per-incident support or maintenance programs that offer 12x5 or 24x7 coverage, with free product upgrades.
- Free online support via the VERITAS technical support Web site that includes our knowledge base, publications and user discussion groups.

Superior Application and Database Support and Disaster Recovery

Backup Exec's ability to back up and restore business-critical databases while online, and recover servers in disaster situations, is unmatched. Below are some feature highlights:

- **Microsoft Exchange** – Backup Exec protects both Exchange 5.5 and Exchange 2000 at the individual storage group, database or mailbox level; and provides the ability to restore individual mail messages.
- **Microsoft SQL** – Supporting both SQL Sever 6.x and SQL Server 2000, Backup Exec offers point-in-time rollback and roll-forward restores for SQL Server databases.
- **Microsoft SharePoint Portal Server** – Backup Exec was the first backup utility to use the SharePoint backup APIs for total SharePoint Portal Server recovery.
- **Lotus Notes/Domino** – Backup Exec supports both Lotus Domino R4 and R5. It uses Domino APIs for point-in-time restores with the R5 transaction logs and Archive Logging.
- **Intelligent Disaster Recovery** – This option quickly recovers failed servers and saves time and money by quickly and effectively bringing downed servers back online. Backup Exec was the first to make possible the recovery of Windows NT 4.x, Windows 2000 or Novell NetWare servers via all three bootable media.

SAN and NAS Support

Whether it's ease of use, speed of deployment or centralization of storage, VERITAS' certified storage area network (SAN) hardware topologies and network attached storage (NAS) solutions take the guesswork out of implementing a reliable SAN or NAS solution; this enables a faster return on your storage investment.

- VERITAS pioneered SAN solutions with partners including Compaq, Dell, ADIC, QLogic, Brocade and ATL for both Windows and NetWare SANs.
- The Backup Exec SAN Shared Storage Option uses fibre channel and library sharing for LAN-free backup over SAN networks to increase backup speed and create higher application availability.
- Backup Exec, combined with NAS appliances, lowers costs and increases access and recovery speeds to deliver exceptional performance for your storage dollar.

Awards

Backup Exec is consistently recognized as the leader in Windows data protection by industry leaders and experts:

- **2001 Target Award** – Backup Application Winner — as chosen by customers for best product and support
- **PC Magazine** – Editor's Choice Award for Windows Desktop Backup Application, 2001
- **Network Computing** – Editor's Choice and the Enterprise Backup Solution for the Year 2000
- **PlanetIT** – Editor's Choice Award for Enterprise NT Backup, 2000
- **PC Magazine** – Editor's Choice Award for Windows Server Backup Application, 1999

Partner Recognition

VERITAS is continually recognized as one of the best business partners by end users, resellers and industry analysts. We highly value our relationship with our resellers, as it is critical to the success of both resellers and their customers.

- VARBusiness Magazine named VERITAS Software the First Place Overall award winner in the Storage Management Category for the 16th VARBusiness Annual Report Card Awards.
- Also in the 16th VARBusiness Annual Report Card Awards, VERITAS Software won first place in the Partnership subcategory, and tied for first place in the Products/Pricing subcategory within the Storage Management classification.
- Gartner Dataquest recently recognized VERITAS' channel and support programs as industry leaders, outranking Computer Associates, EMC and Sun for superior product offerings, technical support and channel partnerships, in its study "Selling Storage Management Software Through Partners" (source: Gartner Dataquest, March 26, 2001).

High Value

Backup Exec offers an incredible value, with its top-notch features and performance, ease of use, product development, industry support and recognition, and technical support.

- Peace of mind with an easy-to-use, reliable, award-winning data protection application
- Pioneering Windows server data protection
- Premier protection for business-critical applications such as Exchange Server, SQL Server and Lotus Domino
- Microsoft as a partner and a customer
- Cost-effective solutions that can be customized to your network needs

Now, for a limited time, VERITAS is offering a discount on upgrades to Backup Exec from competing applications. Receive 37 percent off regular MSRP Backup Exec agents and options when you upgrade to VERITAS Backup Exec *for Windows NT and Windows 2000*. Get the full details at www.veritas.com/switch

VERITAS Software is focused on providing customers the tools to access, manage, protect and recover their corporate data. R&D, sales and technical support interact with each other to create storage-specific solutions and meet our customers growing need for robust, easy-to-deploy solutions that save time and money.